

**ebek**



## **Memorandum of Understanding**

Between

**EBEK Language Laboratories Private Limited**

And

**Marathwada Mitra Mandal's Institute of Management Education  
Research and Training**



This Memorandum of Understanding (“MOU”) was made on the 23<sup>rd</sup> of November, 2023.

By and between

**M/s. Ebek Language Laboratories Private Limited**, a company incorporated under the Companies Act, 1956 having its registered office at 68, Parvathi Ammal Nagar, Veereswaram, Srirangam, Trichy – 620 006, Tamil Nadu represented by its Business Head (West), **Dr. Shamika Agrawal** as its authorised signatory hereinafter referred to as “Ebek”

AND

**Marathwada Mitra Mandal’s Institute of Management Education Research and Training** is located at Sr. No. 18, Plot No. 5/3, CTS No.205, Behind Vandevi Temple, Karvenagar, Pune – 411052. (hereinafter referred to as “The Institution” which expression, unless repugnant to the context or meaning thereof, shall mean and include its successors, permitted assigns and affiliates) and represented by its Director, **Dr. Shubhangee Ramaswamy** as its authorized signatory.

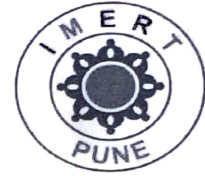
Ebek and the Institution shall hereinafter be collectively referred to as "Parties" and individually as a “Party”.

WHEREAS:

Ebek is an authorized Examination Centre for Cambridge English Language Assessment – a Department of the University of Cambridge, UK, for the conduct of the YLE, KET, PET, FCE, CAE, CPE, BEC, TKT and Linguaskill exams.

The Institution is preparing students to excel in management, communication, business and leadership skills. The Institution understands that English is an essential part of the career growth of their students. For this purpose, the Institution is interested in introducing the Cambridge Upskill Exam for its students and wants Ebek to train them to take up the Examinations. The Institution is therefore interested in associating with Ebek for the training and conduct of the Cambridge Exams and Ebek has agreed to the same subject to certain terms and conditions mutually agreed between the Parties.

The Parties are desirous of recording the terms of the collaboration agreed to between them.



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AND

**Marathwada Mitra Mandal's Institute of Management Education Research and Training (IMERT, Pune)** is located at Sr. No. 18, Plot No. 5/3, CTS No.205, Behind Vandevi Temple, Karvenagar, Pune – 411052. (Hereinafter referred to as "The Institution" which expression, unless repugnant to the context or meaning thereof, shall mean and include its successors, permitted assigns and affiliates) and represented by its Director, **Dr. Shubhangee Ramaswamy** as its authorized signatory.

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CAE, CPE, BEC, TKT and Linguaskill exams.

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This Memorandum of Understanding ("MOU") was made on the 23<sup>rd</sup> of November, 2021.

By and between

Ms. Ekta Langotra, Laboratory Director, EBEL, an entity incorporated under the Companies Act, 1956, having its registered office at Old Prasad, Anand Nagar, Veerangam, Tiruchirappalli - 620 006, Tamil Nadu represented by its Director, Head (West), Dr. Shrinidhi Agarwal as its authorized signatory hereinafter referred to as "Ebek"

AND

Marathwada Mitra Mandal's Institute of Management Education Research and Training (MME), Pimpri - 411002, Dist. No. 18, Pimpri, S.T. CTS No. 205, Behind Vardoli Temple, Marathwada Mitra Mandal's Institute of Management Education Research and Training, Pimpri, Maharashtra, represented by its Director, Dr. Shalabhajee Ramaswamy as its authorized signatory.

Ebek and the Institution shall hereinafter be collectively referred to as "Parties" and individually as "Party".

WHEREAS

Ebek is an authorized Examination Centre for Cambridge English Language Assessment - a part of Pearson Education Limited, UK, for the conduct of the YLE,KET, PET, PCE, CMC, CPE, BEC, FCE and English for Business.

The Institution is preparing students to excel in management, communication, business and leadership skills. This Institution understands that English is an essential part of the career growth and development of its students. EBEL is an authorized Examination Centre for Cambridge English Language Assessment (for its students) and wants Ebek to train them to take up the Examination. The Institution is therefore interested in associating with Ebek for the training and conduct of the Cambridge Exams for its students. The Parties have agreed to certain terms and conditions mutually agreed between the Parties.

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AND

**Marathwada Mitra Mandal's Institute of Management Education Research and Training** is located at St. No. 18, Plot No. 5/3, CTS No. 205, Behind Vandevi Temple, Karvenagar, Pune - 411052. (hereinafter referred to as "The Institution" which expression, unless repugnant to the context or meaning thereof, shall mean and include its successors, permitted assigns and affiliates) and represented by its Director, **Dr. Shabbhanjee Ramnarwary** as its authorized signatory.

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AND

**Marathwada Mitra Mandal's Institute of Management Education Research and Training (IMERT, Pune)** is located at Sr. No. 18, Plot No. 5/3, CTS No.205, Behind Vandevi Temple, Navrangpur, Pune - 411052. (Hereinafter referred to as "The Institution" which expression, unless repugnant to the context or meaning thereof, shall mean and include its successors, permitted assigns and affiliates) and represented by its Director, **Dr. Shubhangee Ramaswamy** as its authorized signatory.

Ebek and the Institution shall hereinafter be collectively referred to as "Parties" and individually as a "Party".

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NOW, THEREFORE, in consideration of the mutual understandings and agreements set forth herein, the Parties hereto hereby agree as follows:

#### 1. TERM

This MOU shall come into effect on this date and shall be valid for the period of one year ("Initial Term") unless otherwise extended in writing by the Parties or terminated by the terms hereof.

#### 2. GRANT OF RIGHTS

The Institution hereby grants Ebek the exclusive right to train and conduct the Cambridge English Exams within the premises of the Institution and Ebek hereby accepts the same.

#### 3. OBLIGATIONS OF EBK

3.1 Ebek shall assist The Institution in creating awareness amongst the students about the Cambridge English Exams.

3.2 Ebek shall provide the online material required for preparing the students for the Cambridge English Exams.

3.3 Ebek shall provide the necessary trainers to train the students.

3.4 Ebek shall train the students on all 4 skills - Listening, Speaking, Reading and Writing (LSRW) and will conduct the Cambridge Upskill test as per Annexure 1.

3.5 Ebek shall conduct the Cambridge English Exams as per the rules laid by Cambridge Assessment English on dates selected by the Institution.

3.6 Ebek shall be responsible for coordination between The Institution and Cambridge Assessment English.

3.7 Ebek shall hand over the Cambridge certificates to the institution for further distribution and records.

#### 4. OBLIGATIONS OF THE INSTITUTION

4.1 The Institution agrees to create awareness amongst the parents and students about the introduction of the Cambridge English Exams.

4.2 The Institution agrees to encourage the students to register with Ebek for the Cambridge English Exams.

4.3 The institution shall provide proper classrooms with audio-visual facilities to train the students.

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- 4.4 The institution shall provide a schedule for the training program.
- 4.5 The institution shall hand over the applications to Ebek before the deadline for applications, along with copies of ID proof of students.
- 4.6 The Institution shall arrange the necessary venue arrangements for students to use electronic devices to take up the Cambridge English Exams.

**5. COMMERCIAL TERMS**

- 5.1 The course fees, inclusive of Cambridge English Exam fees, are listed in Annexure-I and will be applicable for the academic year 2023-24.
- 5.2 The expected number of students in each of the courses appearing for Upskill and Linguskill are mentioned in Annexure-II and it will be finalized only after registration and payment of 50% of fees by the students.

**6. PAYMENT TERMS**

- 6.1 The course fees shall be paid in two installments. Fifty per cent shall be paid at the start of the program by the students directly to Ebek through the link provided by Ebek to a payment gateway and the balance 50% shall be paid by the institution to Ebek, 30 days before the Cambridge English exam date.
- 6.2 Fees can be paid by cheque or Demand Draft in the name of Ebek Language Laboratories Private Limited. The payment can also be made directly to Ebek's Bank Account.

**7. CONFIDENTIALITY**

Each Party shall keep confidential and shall not without the prior consent in writing of the disclosing Party copy or disclose to any third party the content of any documents or information (whether of a commercial, financial or technical nature or which is identified as being confidential) acquired or received in writing, orally or in any other tangible or intangible form, from the other Party in connection with this MOU.

**8. TERMINATION**

- This MOU may be terminated:
- 8.1 By unanimous consent.
- 8.2 In the event of any lawful authority ordering the Parties to terminate this MOU.

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**9. EMPLOYMENT**

The Institution shall not take into employment on a full-time or part-time basis, any of Ebek's trainers for 3 years from the end of this MOU.

**10. HANDLING DISPUTES**

Any dispute arising out of or in connection with this MOU, including any question regarding its existence, validity or termination, shall be amicably resolved and settled with mutual consent.

IN WITNESS WHEREOF the Parties have executed and delivered this MOU as of the date first above written.

  
Dr. Shamika Agrawal  
For Ebek Language Laboratories  
Private Limited

  
Dr. Shubhangee Ramaswamy  
For Institute of Management Education  
Research and Training (IMERT, Pune)

Witness Name and Signature:

Witness Name and Signature:

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ANNEXURE - I  
Upskill and Linguaskill - CAMBRIDGE ENGLISH

Course	Course/Exam Fee	Tax 18%	Total
Training Course (50 Hours)	Rs 2500	Rs 450	Rs 2950
Cambridge English Upskill Test	Rs 1500	Rs 270	Rs 1770
Total Amount	Rs 4000	Rs 720	Rs 4720
Training Course (40 Hours)	Rs 2500	Rs 450	Rs 2950
Cambridge English Linguaskill Test	Rs 3500	Rs 630	Rs 4130
Total Amount	Rs 6000	Rs 1080	Rs 7080

  
Dr. Shanika Agrawal  
For Ebek Language Laboratories  
Private Limited

  
Dr. Shubhangee Ramaswamy  
For Institute of Management Education  
Research and Training

Witness Name and Signature:

Witness Name and Signature:



ANNEXURE - II  
CAMBRIDGE ENGLISH  
STUDENTS OF 1<sup>ST</sup> YEAR MBA - IMERT

Sr.No.	Course	No. of Students
1	UPSKILL-CAMBRIDGE ENGLISH	100 +
2	LINGUASKILL-CAMBRIDGE ENGLISH	25 +

  
Dr. Shanika Agrawal  
For- Ebek Language Laboratories  
Private Limited

  
Dr. Shubhangee Ramaswamy  
For-Institute of Management Education  
Research and Training (IMERT)

Witness Name and Signature:

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